

Smart Agreement Manager by gicom

► You can forget about analog agreements. But not digital ones. Thanks to SAM.

The **Smart Agreement Manager** is at hand to digitize all your agreements, contracts, and conditions with integration into SAP Settlement Management from purchasing to sales. And that quickly pays off: from a commercial, entrepreneurial and organizational perspective.



One-stop solution, everything in one place:
SAM centralizes and digitizes agreement management, with all conditions managed in one compact, clearly structured solution.



Full control, not fully forgotten:
Conditions, terms, contracts – SAM provides the status of all agreements at a glance.

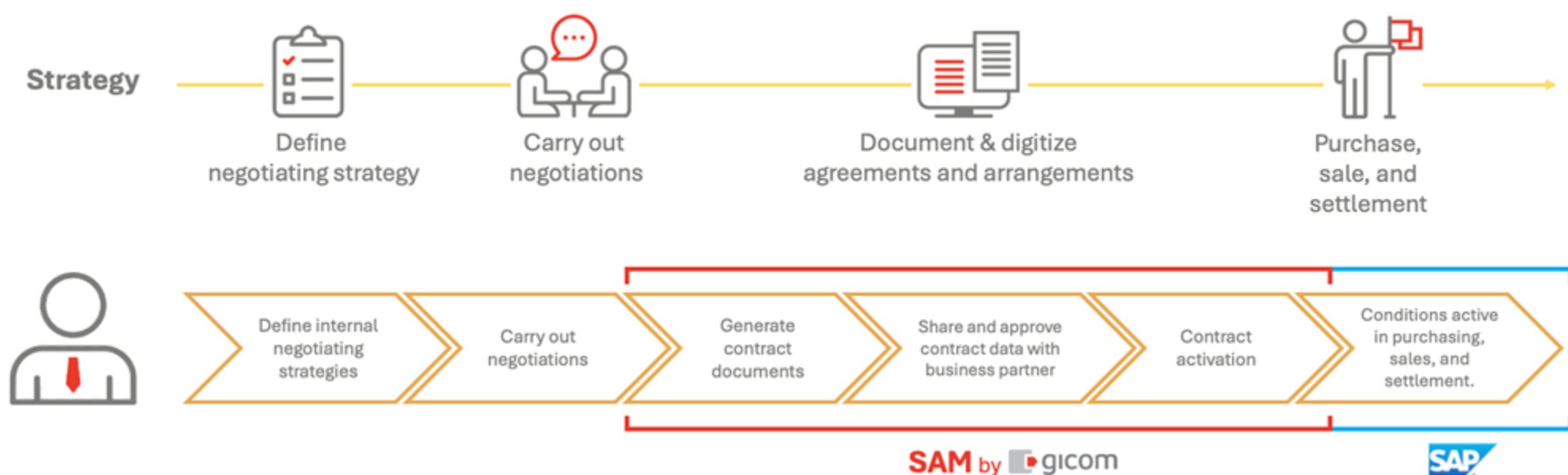


Comparability, not bad business:
SAM provides you insights into all conditions with your business partners and discovers contractual gaps - to ensure that no money gets lost.



Reporting, not guesswork:
With integrated reporting, you can strategically retrieve information and data with your own queries, such as “With which business partner do we have a bonus agreement?”.

► SAM supports the agreement process.



► SAM perfectly enhances your core SAP processes.

Faster input:

All contracts and all their elements are stored in a single place – including all monetary (prices, promotion funds, bonuses, rebates, paybacks and chargebacks, etc.) and non-monetary agreements.

Authorize and report directly:

Territories and business areas are allocated digitally, with centralized reporting to safeguard contract quality.

Clearer administration:

SAM makes uploading and managing contracts in a clear structure a real pleasure.

Clear contract life cycle monitoring:

Whether it's corrections, scheduling, cancelation, or a follow-up contract – with SAM, you are always up to date.

Simply change and customize:

Active contracts can be amended and adjusted in an audit-proof manner with a correction and addendum process.

Full S/4HANA integration:

SAM integrates smoothly into all operational processes of SAP S/4HANA (procure-to-pay for purchasing and order-to-cash for sales).

With SAM you invest in the efficiency and sustainability of your company.

SAM is worth it

With SAM, everything is:

- easier
- settled
- accountable
- future-proof and auditable

SAM pays off

- ROI < 12 months
- Impact Revenue = 0,3 – 3 %